

### Onions:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2005. The denominator represents the total number of TEU shipped, b carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2005.

#### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2005. Source: PIERS, January, 2005.

#### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

#### Container Rate:

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Onions

Monthly Market Share For: January 2005

Month\Year: 58.3 \ 58.3

Month\Year: 58.3 \	58.3	Market Share CY	Transit Time in Days									
Carrier	Market Share			Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	21%	21%	15	\$3,960	\$320	\$40						\$4,320
OOCL	21%	21%	13	\$3,575	\$320	\$40						\$3,935
Hyundai	17%	17%	17									
Hanjin	17%	17%	15									
Evergreen	14%	14%	14									
NYK Line	10%	10%	13									
Hapag-Lloyd	1%	1%	13	\$2,907	\$320	\$40	\$510					\$3,777
									4	verage Conta	iner Rate	\$4.123

Average Container Rate \$4,123

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Onions

Monthly Market Share For: January 2005

M	onth\Year	60	U,	\ 60	n
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Month Year: 60.0 \ 60	00.0	Market	Transit	Ocean Rate		Surcharges:							
Carrier	Market Share	Share CY	Time in Days		<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate	
NYK Line	53%	53%	14										
Lloyd Trestino	17%	17%	12										
OOCL	17%	17%	12	\$3,475	\$320	\$40						\$3,835	
Evergreen	13%	13%	12										
									$\boldsymbol{A}$	lverage Conto	ainer Rate	\$3,835	

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L.A./L.B./Oakland Ports To Tokyo, Japan

Onions

Monthly Market Share For: January 2005

Month\Year: 506.2 \ 506.2

Month (1 car. 000.2 (	,00.2	Market	Transit Time in Days	e Ocean	Surcharges:								
Carrier	Market Share	Share CY			BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
cosco	40%	40%	9	\$1,450									\$1,450
Maersk-SeaLand	21%	21%	10	\$3,875	\$320	\$40	50%						\$6,173
Yang Ming	18%	18%	10										
K Line	9%	9%	10	\$2,400	\$240	\$40	47%						\$3,808
OOCL	4%	4%	9	\$3,475	\$320	\$40							\$3,835
NYK Line	3%	3%	11										
MOL	2%	2%	17	\$3,600	\$320	\$40							\$3,960
Evergreen	2%	2%	19										
APL	1%	1%	10	\$4,200	\$320	\$40	50%						\$6,660
Hanjin	0%	0%	10										
Hapag-Lloyd	0%	0%	10	\$168 <sup>16</sup>	\$16 <sup>16</sup>	\$40	50%					19 KT	\$5,132
										$\boldsymbol{A}$	verage Conta	iner Rate	\$3,238

<sup>16</sup> Rate is calculated per KT not by container.

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